

LOOK, A SQUIRREL!

The truth about your "media addiction" ... and some things you can do about it

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Hello, jeg er Danish







Attention Deficit Hyperactivity Disorder



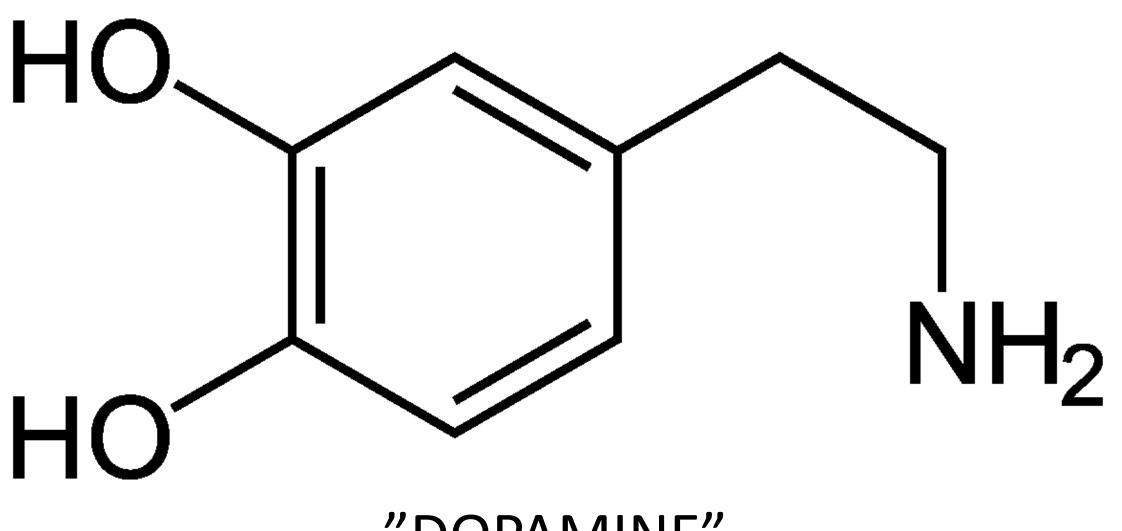
Attention Deficit ... Oooh, Shiny!











"DOPAMINE"











"Addictive design"

77



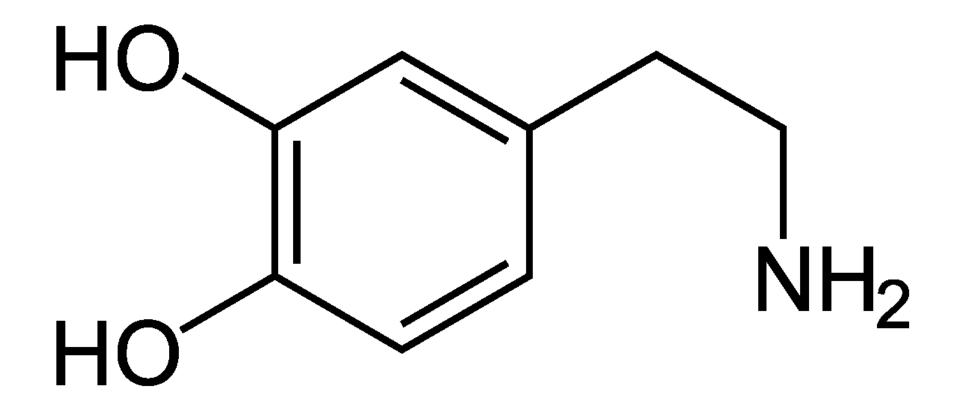








Two useless explanations:

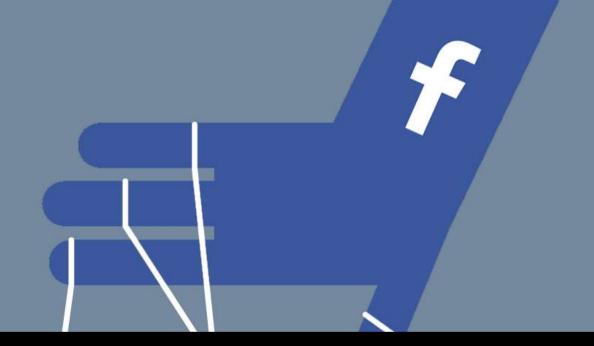


Dopamine – the "celebrity molecule"

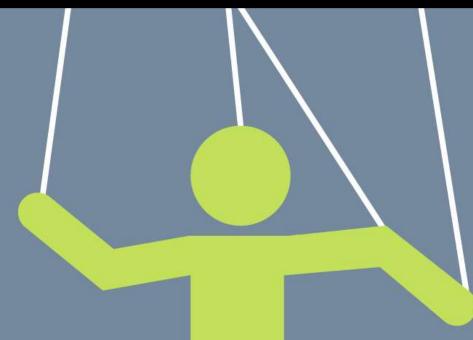


The secret and hidden processes of the brain





The manipulations by commercial companies





Not exactly wrong just useless to YOU







Take responsibility

my brain likes...



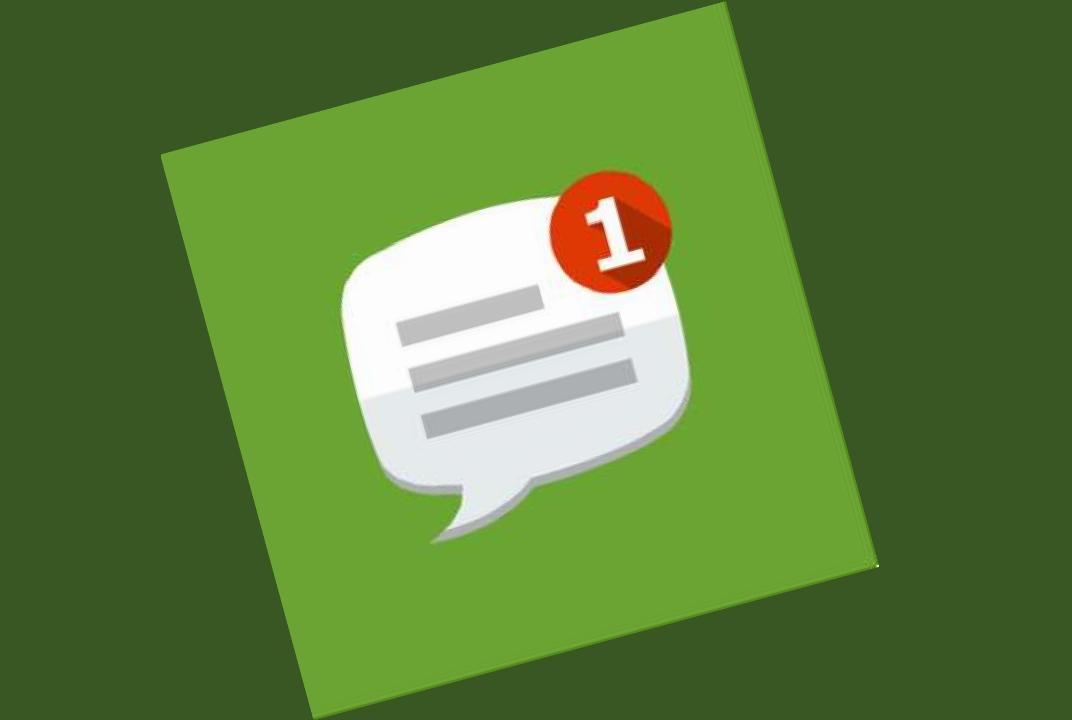
Have to...

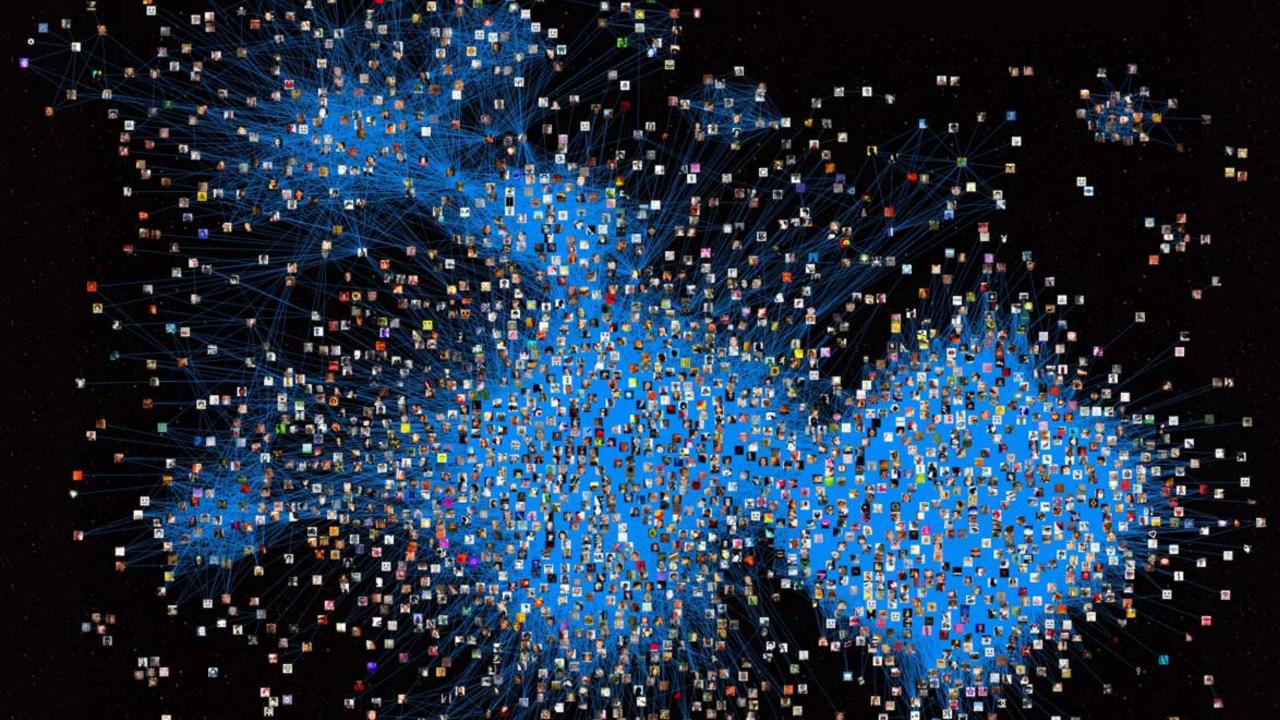
I choose to...





How did **you** get here?







"Asynchronous"

You started treating more conversations as messages
You started having conversations with more people

Introducing: The feedback loop







The OPEN feedback loop



Open feedback loops draw your attention!

You open feedback loops when you:

- Send an email
- Send a text message
- Leave a voicemail
- Post an image
- •Tweet
- Comment







AFTER 6 seconds you start waiting for replies and get interrupted by them

What to do

- Reduce message based conversations
- Make a phone call, if it's complicated
- Be carefull with opening feedback loops
- If you post a lot you check a lot
- Dont post on social media, right before you need to contentrate
- Skip a comment, once in a while







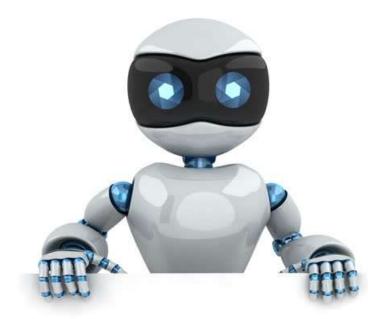




REFLEXES

HABIT SYSTEM CONSCIOUS MIND

HABIT SYSTEM



Your habits are trained...



When a habit is learned



- **1. Trigger:** You get a **notification** from Facebook
- 2. Behaviour : You check Facebook
- 3. Reward: You see something interesting



(optimized)

- **1. Trigger:** You get a **notification** from Facebook
- 2. Behaviour: You check EVERYTHING
- 3. Reward: You see something interesting



(even better)

- 1. Trigger: You see your phone
- 2. Behaviour : You check EVERYTHING
- 3. Reward: You see something interesting



Your fully optimized habit



The "checking carousel"

- Facebook stats / newsfeed
- Twitter
- News
- Email
- Instagram
- SnapChat
- Weather
- Google Analytics

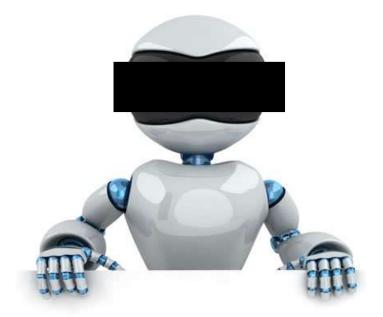




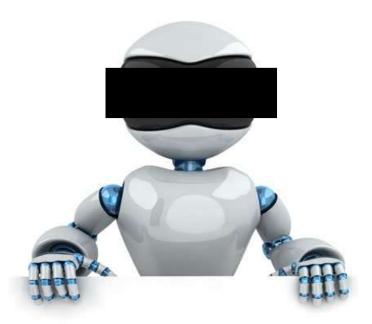
The "checking carousel" It only takes ONE trigger!

BAD habits?

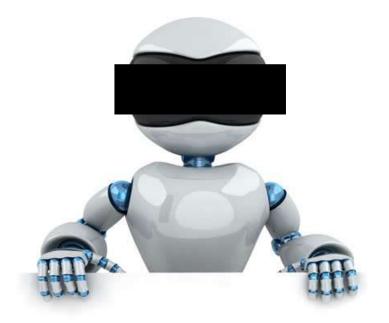
YOUR HABIT SYSTEM IS BLIND!



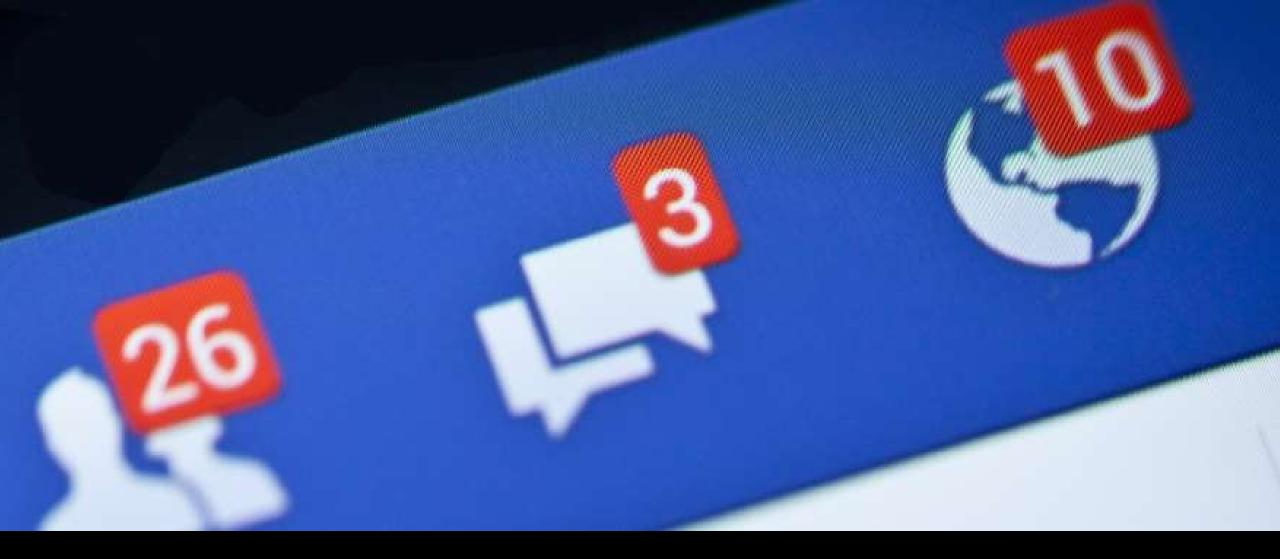
"I do normal"



HABIT SYSTEM

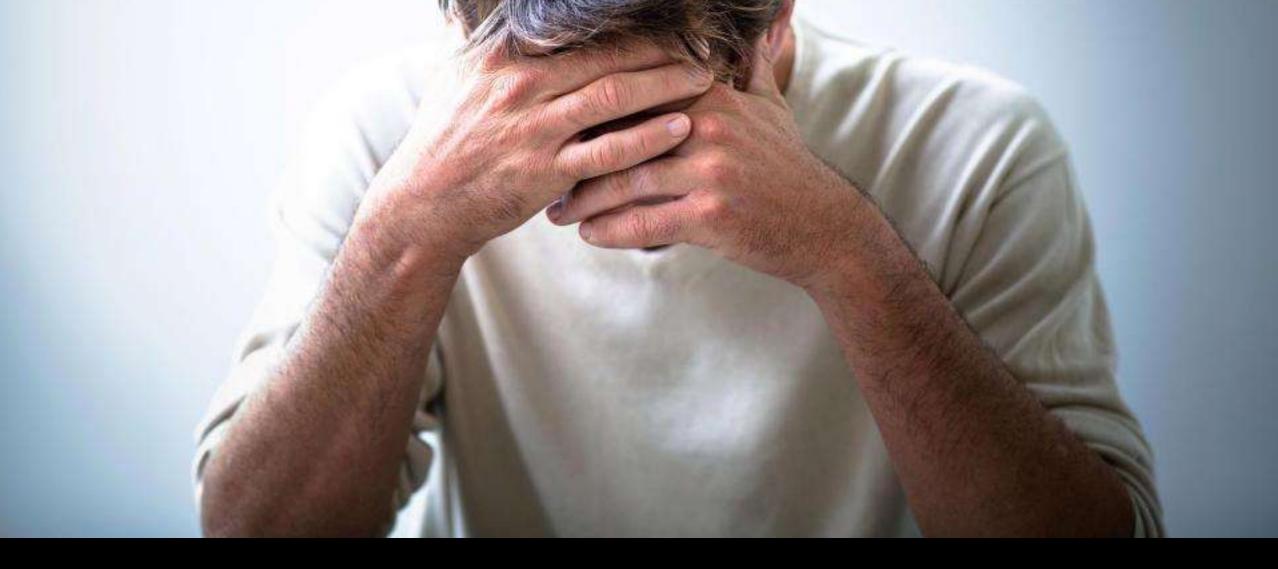


NORMAL: NEVER EVER BE WITHOUT ENTERTAINMENT FROM A SCREEN FOR MORE THAN 15 MINUTES OF YOUR WAKING LIFE UNTIL YOU DIE



Triggers from outside





Internal triggers

- You have an open feedback loop
- You feel lonely or sad
- Your work is hard
- You get an idea for a post
- You feel bored
- You sit down / turn on TV / eat
- You are not doing anything else (default trigger)

Sit in sofa

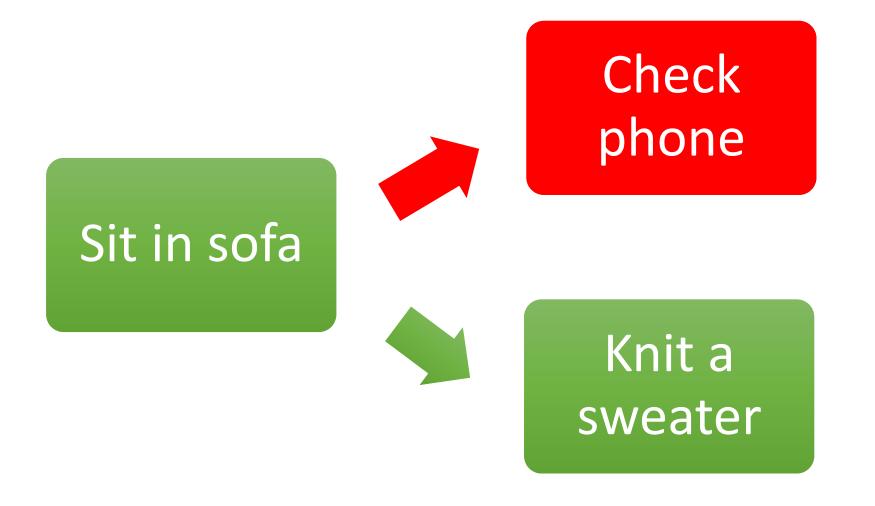
Check phone

Sit in sofa



Check phone

Habits are **not reflexes** Habits are **default responses**

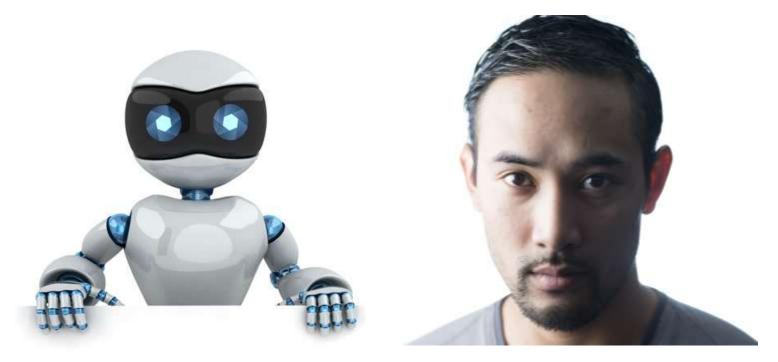


Look up John on Google

Trigger: Think "I wonder what John does today"
Behavior: Pick up phone and check EVERYTHING

Look up John on Google

- **1. Trigger:** Think: "I wonder what John does today"
- **2. Behavior:** Write "Google John" on a note and keep on working



SORRY DAVE, THAT'S NOT A HABIT

HA! I'LL JUST STOP CHECKING COMPLETELY

DEVELOP <u>NEW</u> HABITS



Do you actually KNOW how to do anything not involving a screen?



Fighting the habit

- Something always **triggers** your checking behaviour learn to notice
- A good trick is to teach yourself a different response to a trigger (new habits)
- Take small steps a trigger at the time
- Learn how to **do new stuff** that doesn't involve a phone remember books?



Fighting the habit



Behaviour

Reward







TRIGGER PAIN!



Habits are **not reflexes**

They are your **default behavior**

If you don't **choose what to do**, when a trigger goes off...

...you will normally do what your habit suggests

Dont change your behaviour Change your habits

(and your behaviour will follow)

THANK YOU Contact/booking: http://virkeligheden.dk