AGILE

Recoordinate® The CXM Company

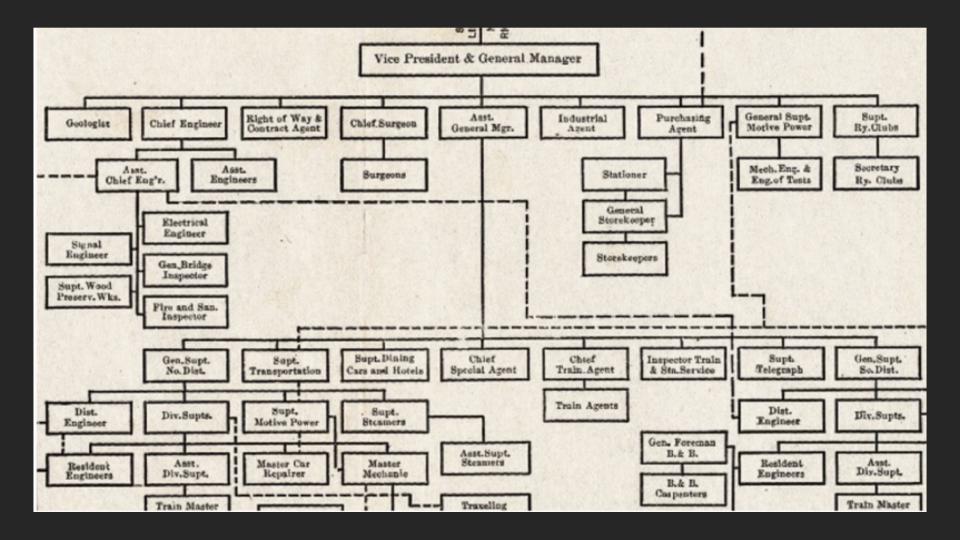


JOHAN SVENSSON
- CONSULTANT & AGILE COACH -





COMPLEXITY



WHAT IS NEEDED?

"TO SURVIVE IN A COMPLEX WORLD"

SPEED

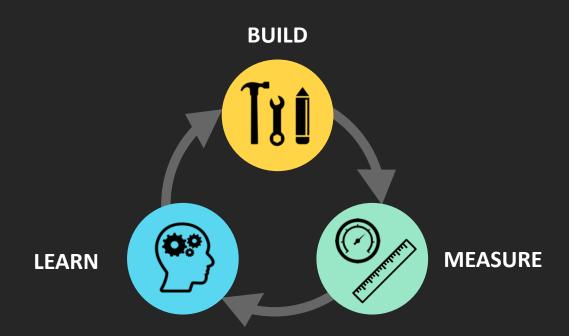
"...OF DELIVERY, FEEDBACK AND LEARNING"

"We aim to make mistakes faster than anyone else"

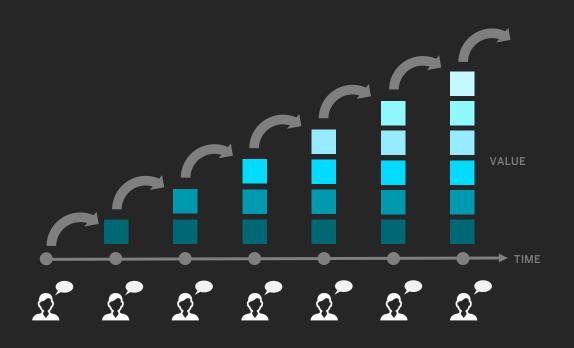
Daniel Ek, CEO & Founder of Spotify



SPEED OF LEARNING

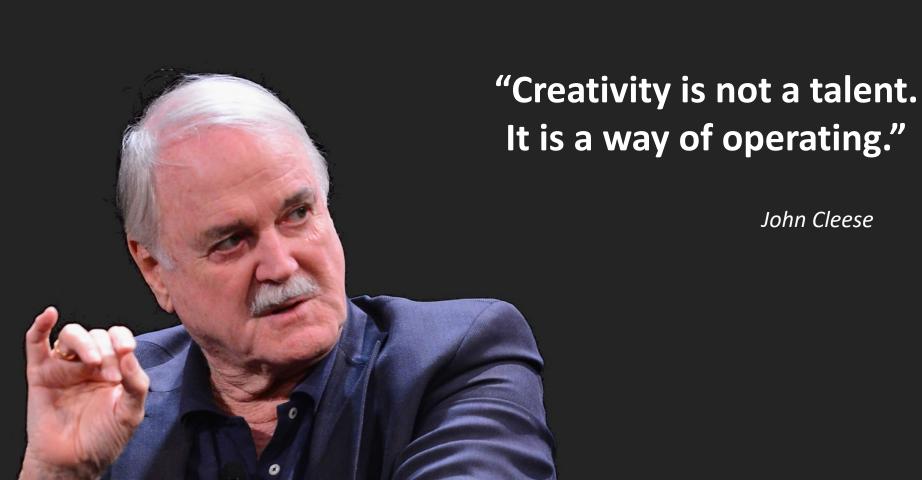


SPEED OF DELIVERY AND FEEDBACK

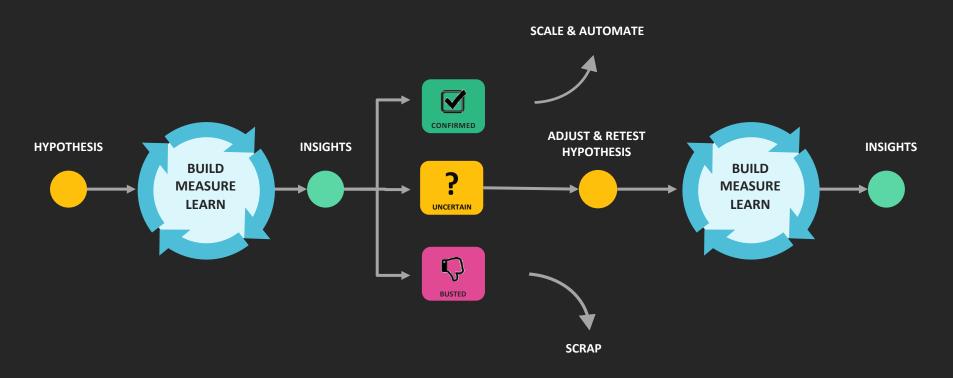


TEST DRIVEN APPROACH

"ITERATE TO INNOVATE AND DEVELOP IDEAS"



TEST-DRIVEN-APPROACH



COLLABORATION

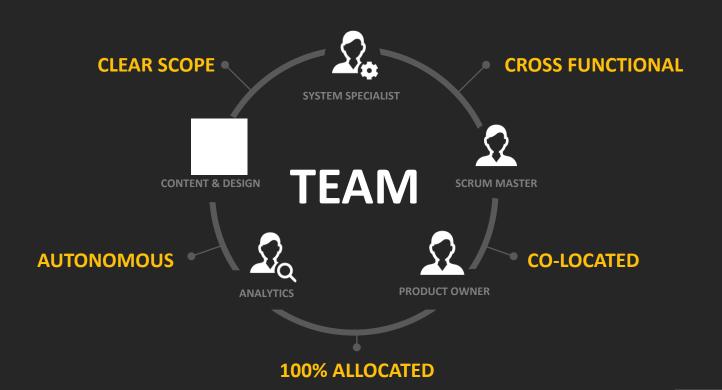
"MOBILIZE THE BRAINPOWER OF TEAMS"

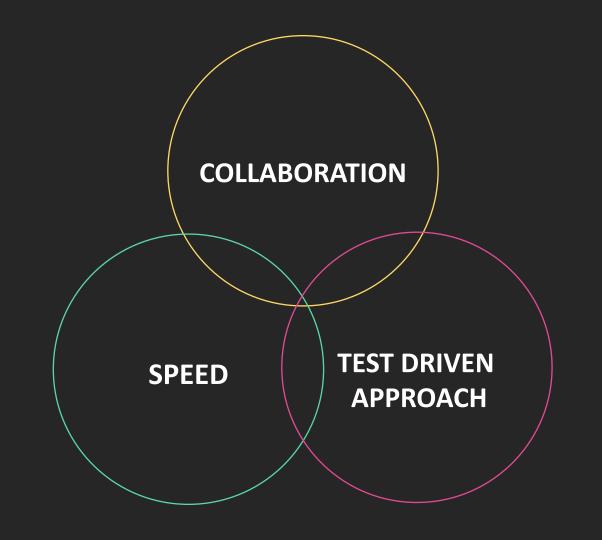
"We're mobilizing every ounce of brain power in our organization"

Kōnosuke Matsushita, Founder of Panasonic



COLLABORATION IN TEAMS





AGILE=

A MINDSET

...USED TO CREATE A CUSTOMER CENTRIC CULTURE

VISIBLE

"Doing agile" - Easy



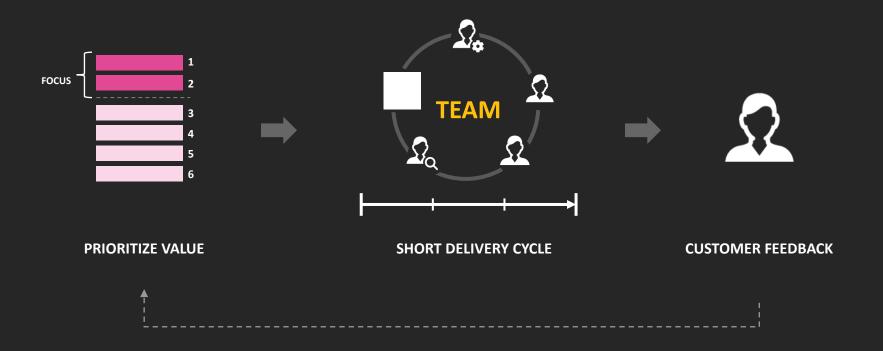
INVISIBLE

"Being agile" - Hard



FOCUS

DELIVER VALUE QUICKLY



WHAT ABOUT LEADERSHIP?

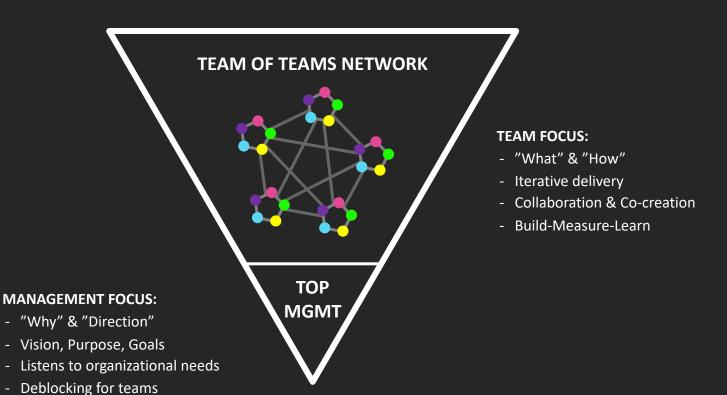
CONTROL & COMMAND

"System for lazy workers - Reporting structure" TOP **CONTROL:** Long term projects **MGMT** Detailed budgets Tollgates MID **MANAGEMENT CONTROL:** Delivery on plan Resource allocation **FRONT LINE SILOS**

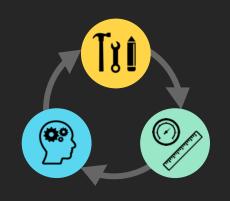
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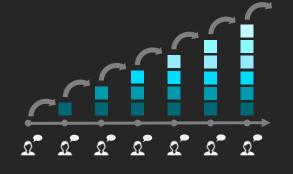
SYSTEM FOR FLEXIBILITY

"Empowered teams - supporting structure"



HOW TO START?







1. TEST DRIVEN APPROACH

2. SPEED OF FEEDBACK

3. COLLABORATION

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